

# IT'S BACK! BIGGER & BETTER FOR 2017!

## CapitalTristate **INNOVATION** EXPO 2017



[www.capitaltristateadvantage.com/expo-2017](http://www.capitaltristateadvantage.com/expo-2017)

**THURSDAY, SEPTEMBER 21, 2017**  
**10:00am – 6:00pm**

*Martin's Crosswinds • 7400 Greenway Center Drive, Greenbelt, MD 20770*

Complimentary  
beer and wine  
3pm-6pm!



### Join Us for this **FREE** event!

This is a FREE annual event featuring the latest in products and technology for the following markets:

**Residential, Commercial, Industrial, Facility Management, Government, Manufacturing, Safety and more!**

### Don't miss out!

**Educational Seminars! Free Food! Tons of Vendors! Door Prizes!**

**CapitalTristate**  
THE ELECTRICAL DISTRIBUTOR OF CHOICE

CapitalTristate will not be held liable for typos or misprints. CapitalTristate reserves the right to cancel or postpone these events at any time at its sole discretion.

[www.capitaltristate.com](http://www.capitaltristate.com)



# The **Electrical Event of the Year** is back!



**CapitalTristate Expo 2017** is back and bigger than ever! This year, our focus is on innovation. We will be featuring the latest products and technology for both Industrial & Commercial markets— don't miss this great opportunity! There will be many vendors in attendance, displaying and demonstrating the latest products and services they have to offer.

There will also be tons of in-booth activities from leading manufacturers, including contests, giveaways and hands-on product demonstrations.

In addition to the products and technology, Ideal will be there holding a National Championship qualifying event. Being an electrician requires skills, knowledge and

coordination. Use your skills to compete for over \$500,000 in cash & prizes! Register today at [www.IDEALNationals.com](http://www.IDEALNationals.com). Semi-finals & finals held at Disney's Coronado Springs Resort on November 10-11, 2017.

Why not take advantage of the CapitalTristate network? There's no better place to experience more state-of-the-art product & technology all in one place!

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# CapitalTristate INNOVATION EXPO 2017

Join us for this must-attend event!

**THURSDAY  
SEPTEMBER 21  
2017**

**10:00am – 6:00pm**

*Martin's Crosswinds*  
7400 Greenway Center  
Drive, Greenbelt, MD 20770



**We are dedicated**  
to providing high quality  
educational sessions led by  
industry experts.



## Analysis of Changes 2017 with Industry Expert Wayne H. Robinson

**Wednesday, September 20 at 7:00am – 3:30pm &  
Thursday, September 21 at 7:00am – 12:00pm**  
**Cost: \$299 early bird price, \$349 after August 21**

This updated course is based on the latest 2017 edition of the National Electrical Code (NEC). This course qualifies for 10 Credit Hours toward continuing education requirements in the state of Delaware, the state of Maryland, and the following MD counties: Cecil, Harford, Prince George's, Queen Anne, and Wicomico.

*Note: The state of Virginia has not approved 2017 NEC courses for continuing education.*

### NEC changes which may enhance your business or affect your facility

- Emergency systems / generators must now have a bypass switch
- New provisions for examination, Identification, Installation and the Use of Equipment applies to used, refurbished, reconditioned or remanufactured equipment
- Revised requirements for services and feeders from 100 to 400 amperes
- Changes to rapid shutdown requirements for PV Systems
- Distance requirements for GFCI protection in dwellings; GFCI provisions for non-dwelling crawl spaces and lighting outlets

Attendees  
receive a  
**YETI  
TUMBLER**  
\$39.99 value

## Lighting in the 21st Century - A Guide to Successfully Navigating the Adoption of LED, a Lighting and Controls Seminar with Bob Preston, LC and Mark Lien, LC (IES)

**Thursday, September 21, 2017 at 9:00am – 11:30am**  
**Cost: \$99 early bird price, \$139 after August 21**

LED lighting is here to stay. But there is still much uncertainty about this new technology. This special CapitalTristate seminar helps fill the knowledge gap. The seminar will feature an enlightening, thought-provoking presentation by guest speaker Mark Lien, LC, with the Illuminating Engineering Society. Mark is a renowned speaker, long time observer, educator and advocate of lighting technology. His presentation may change the way you think about LED and lighting. In addition, we will try to help you to take full advantage of the energy saving and performance benefits that LED offers. We will cover specific topics such as lumen equivalency when comparing LED to traditional lighting (and how this informs your choices), color tuning and the potential human impacts of LED, how lighting controls are changing the way we think about the spaces we occupy while providing even more enhanced savings, and things to look for when evaluating LED products including the importance of warranties. CapitalTristate is pleased to offer this opportunity to help you navigate the LED revolution.

Attendees  
receive a  
**FREE LIGHT  
METER!**  
\$195 value

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# Trade Show Registration

THURSDAY SEPTEMBER 21, 2017 • 10:00am - 6:00pm

Martin's Crosswinds • 7400 Greenway Center Drive, Greenbelt, MD 20770



Company Name \_\_\_\_\_

Address \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

A. Attendee Name \_\_\_\_\_ Email \_\_\_\_\_

B. Attendee Name \_\_\_\_\_ Email \_\_\_\_\_

C. Attendee Name \_\_\_\_\_ Email \_\_\_\_\_

D. Attendee Name \_\_\_\_\_ Email \_\_\_\_\_

E. Attendee Name \_\_\_\_\_ Email \_\_\_\_\_

F. Attendee Name \_\_\_\_\_ Email \_\_\_\_\_

Do you/Does your company currently have an account with CapitalTristate?  YES  NO

**If you would like to attend one of the seminars at this event, please indicate the attendees by listing the associated letter(s) on the line(s) before each item.**

\_\_\_\_\_ **Analysis of Changes 2017 with Industry Experts Wayne H. Robinson and Michael Robinson**

Wednesday, September 20 at 7:00am – 3:30pm &  
Thursday, September 21 at 7:00am – 12:00pm  
Cost: \$299 early bird price, \$349 after August 21  
2017 NFPA 70 NEC Code Books, Softbound \_\_\_\_ (\$89)  
2017 NFPA NEC Handbook \_\_\_\_ (\$164)  
2017 NEC Tabs \_\_\_\_ (\$16)

**-OR-**

\_\_\_\_\_ **Lighting in the 21st Century - Lighting and Controls Seminar**

Thursday, September 21, 2017  
at 9:00am – 11:30am  
Cost: \$99 early bird price, \$139 after August 21

Method of Payment:

\_\_\_\_ Check # \_\_\_\_\_  
(enclose with this form and send to address shown below),  
\_\_\_\_ Credit Card (Visa, Amex, MC)

Name on Card \_\_\_\_\_

CC# \_\_\_\_\_

Security Code \_\_\_\_\_ Exp Date \_\_\_\_\_

Billing Address \_\_\_\_\_

Signature \_\_\_\_\_

\_\_\_\_ OR authorize payment with your CapitalTristate Commercial Account.

Account# \_\_\_\_\_

PO# \_\_\_\_\_

Signature \_\_\_\_\_

## To Register:

1. Visit [www.capitaltristateadvantage.com/expo-2017](http://www.capitaltristateadvantage.com/expo-2017)
2. Or complete form and fax to (301) 735-6279,
3. Or complete form, scan and email to [marketing@capitaltristate.com](mailto:marketing@capitaltristate.com)

Please issue payment with registration to secure spot in class. Must cancel/reschedule at least 14 days prior to the start of the seminar in order to receive a full refund or credit. No-shows or cancellations received after this deadline will be billed and are non-refundable.

See [www.CapitalTristateAdvantage.com/FAQ](http://www.CapitalTristateAdvantage.com/FAQ) for details.